DISTRICT LODGE 26 AND ITS AFFILIATED LOCAL LODGES 700 & 1746

Day three of negotiations included two presentations by management from East Hartford. *Jerry Tarnacki* and *Kip Wyman* gave their state of the business address for East Hartford Aftermarket and Hot Section which includes Hollow Fan, CAN Module Center and Turbine Airfoils. *Tarnacki's* presentation showed 143 million in revenue for 2012 with 46 million of that work being military. *Tarnacki* talked about airlines retiring aircraft, expected reduction of shop visits for PW 2000 and PW 4000, and a 44% decrease in F117 revenue between 2012 and 2013. *Tarnacki* also talked about sustained investment in EHRO and the plan to invest an additional 3.5 million dollars in the business in 2014. The next presentation by *Kip Wyman* talked about the newly formed Hot Section module center. Clearly brothers and sisters he is impressed with the way he is running the business because each reference he made was prefixed with *I did this, I'm doing this, my business*, clearly he believes he is a one man show and those who are under him are insignificant. Sorry to tell you brothers and sisters but that includes you who do the work on the shop floor.



The CAN module went from a headcount of 402 in 2012 to 264 in 2013 - that is a significant decrease and unlike *Tom Mayes*, who gave a presentation on Day 4; none of this was mitigated by returning temporary vendor assist. *Kip* was too busy talking about how wonderful he is at running the business. *Wyman* talked about investments in Turbines and Mayes in Compression and the Engine Center.

Union negotiators went through their proposals answering company questions and making it clear where the Unions priorities lay. Chief negotiator Mike Stone told the company on multiple occasions, "The Union is looking for job security. Our members want to know they will have a job for the next three years. You have your 3PL proposal on the table which eliminates 252 of our member's jobs while the Union is proposing to bring more work to Connecticut to keep our members working. This is a bread and butter issue for our members and you should not under estimate the resolve of the Union Committee and the membership on this important issue. The two sides are far apart and we have a lot of work to do."

Brothers and Sisters, we have a lot of work to do to bring the two sides together so that we have a contract on December 8th that we can recommend to the membership. Understand that as committed as your Union committee is to getting an agreement, *Company spokesperson Terry Nolan* continues to regurgitate the same bologna across the table on how it is important to remain competitive and putting the December 3, 2007 date in Letter 22 allows the company to place the right work in Connecticut allowing the company to remain competitive. When he was done, Union negotiators asked him, "how did that work out for us, according to today's Courant there are 700 less of us than in 2010."

We will continue to work to come to terms with Pratt & Whitney and remain optimistic that we will have a package that can be recommended on December 8th. Remember, you are the Union it is important that management understand what is important to you. Let your management know loud and clear how important keeping your job is. You are the Union and it is through your solidarity that we will get a contract that you can be proud of.

